

## INITIAL ORDER ESTIMATE FOR AMBASSADOR TROOPS

1) Enter the number of girls selling in your troop (highlighted in yellow).

2) Review a suggested order based on the age group per girl average. (in blue).

3) Enter your 2025 Initial Order (in Green)

4) The highlighted green area will show you your per girl average.

5) Determine if your troop qualifies for the \$150 bonus

**Troop Bonus Is Earned On the Initial Order Only. 1,000 Boxes Must Be Ordered to Qualify For The \$150 Bonus. Troops must also have an initial order of 200 per girl average and the program with a 200 per girl average. The troop cookie bill must be paid in full at final ACH.**

**Order must be entered into Smart Cookies by JANUARY 13, 2025**

|                                           |                                                                   |
|-------------------------------------------|-------------------------------------------------------------------|
| Enter the Number of Girls Selling in Your | Below is the Number of Boxes Sold on Average by Ambassador Troops |
| 1                                         | 296                                                               |

### Place Your Initial Troop Order In Packages Only

| Variety and % of 2024 Sales | Suggested Packages by Girl to reach 75% of Last Years PGA | What My Entire Troop Order Will Look Like in Packages | Our Troop's 2025 Initial Package Order to be placed in Smart Cookies | Variety Per Girl |
|-----------------------------|-----------------------------------------------------------|-------------------------------------------------------|----------------------------------------------------------------------|------------------|
| Adventurefuls (8%)          | 17.8                                                      | 17.8                                                  | 0                                                                    | 0                |
| Coast-Yay (5%)              | 11.1                                                      | 11.1                                                  | 0                                                                    | 0                |
| Lemonades (10%)             | 22.2                                                      | 22.2                                                  | 0                                                                    | 0                |
| Trefoils (7%)               | 15.5                                                      | 15.5                                                  | 0                                                                    | 0                |
| Thin Mints (26%)            | 57.7                                                      | 57.7                                                  | 0                                                                    | 0                |
| PB Patties (16%)            | 35.5                                                      | 35.5                                                  | 0                                                                    | 0                |
| Caramel deLites (16%)       | 35.5                                                      | 35.5                                                  | 0                                                                    | 0                |
| PB Sandwich (11%)           | 24.4                                                      | 24.4                                                  | 0                                                                    | 0                |
| <b>TROOP TOTAL</b>          | <b>219.8</b>                                              | <b>219.8</b>                                          | <b>0</b>                                                             | <b>0</b>         |

Per Girl Average

200 Per Girl Average needed for \$150 Troop Bonus